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SPRING 1952

LINING OUT STOCK MATTHEWS NURSERY

HARBOR SPRINGS, MICHIGAN

Telephone 123 or 732

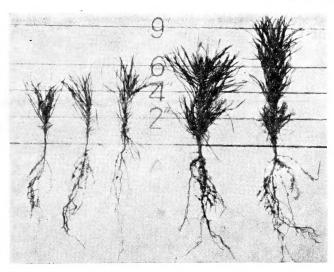
This area is a natural home of Spruces, Pines, American Arborvitae and other Conifers. It was northern Michigan that produced some of the finest stands of White Pine ever known in North America.

Also our natural sandy loam soil, aided by our effective soil improvement methods, lends itself to the development of an unusual root system. This, in the final analysis, is the major factor in determining the success or failure of any planting operation.

Our illustrations are of typical stock dug from this year's beds of both seedlings and transplants. The trees shown are selected to best represent, as nearly as possible, the trees you will receive in any shipment.

By proper seedbed spacing and soils practices, we are, each year, growing better seedlings with a root system which increases the chance of survival when transplanted.

SCOTCH PINE SEEDLINGS



A. SCOTCH PINE 2-0, 3 to 8 ins.

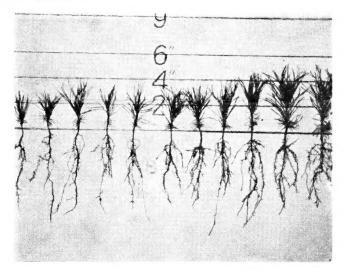
per 100	\$ 5.00
per 1000	30.00
2,500 or more @	28.00

ONLY RIGA STOCK

Our remaining stock in the 3 to 8 in. size is entirely Riga (Rigensis) strain, the finest Scotch Pine known for growing Christmas Trees.

As this goes to the printer, our inventory shows under 80,000 remaining.

The so-called "Blue" strains or varieties of Scotch Pine are believed to produce trees of a better average green to blue color at Christmas tree harvest time and have less of the undesirable gold to brown color. However the soil, weather, and other conditions also cause color variations.



B. SCOTCH 2-0, 1 to 3 ins.

per 100		\$ 3.50		
per 1000		15.00		
5,000 or	more @	14.00	per	1000
25,000 or	more @	12.50	per	1000

ONLY RIGA STOCK

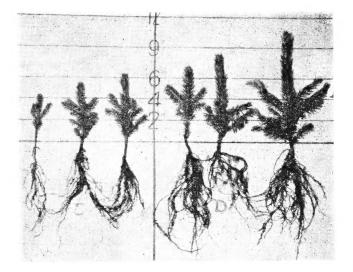
In the 1 to 3 in. Grade-size we have several hundred thousand. We have never been in such good inventory position on this size for Spring shipping.

It is all Riga Scotch Pine of a northern Europe source. It is not a fast growing type; will make more compact trees with less field work in pruning.

The 1-3 in. size is not as desireable as the 3-8 in. size to handle if planting is done by machine. However machine planting is practical, though not recommended if larger trees are available.

(continued bottom page 3.)

COLORADO BLUE SPRUCE



D. COLORADO BLUE SPRUCE 2-2, 6 to 9 ins.

per 100 \$ 16.00 per 1000 150.00

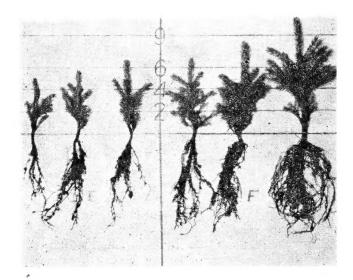
C. COLORADO BLUE SPRUCE 2-2, 4 to 6 ins.

per 100 \$ 10.00 per 1000 \$ 80.00

Our Colorado Blue Spruce are grown from the best seed we can buy from the most dependable collectors to get the highest percentage blue. The cones are not all from real blue trees, and our trees are not all blue

They are the best grade we can make them, and are bed run and unrogued as to color and size.

BLACK HILLS SPRUCE



F. BLACK HILLS SPRUCE 3-2, 6 to 9 ins.

per	100	\$ 15.00
per	1000	140.00

E. BLACK HILLS SPRUCE 3-2, 4 to 6 ins.

per	100	\$ 8.50
per	1000	75.00

Black Hills Spruce, naturally of compact habit, is a fine item to have in stock for future landscape use. In our estimation, its natural beauty and symmetric development make it a near rival of the Blue Spruces.

QUALITY LINERS

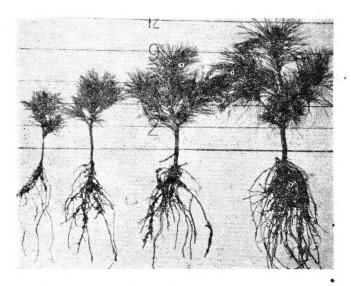
One third of the items on our fall list have been sold out and do not appear in this list.

Early ordering better assures you of getting the trees you want and that your spring planting can be carried out as planned.

In Douglas Firs, the Snowy Mountain variety, is slower growing and the most compact of the firs. It is a land-scape item. Taxifolia glanca is a tree of inclined branch habit, of a good green color with some inclination to blue. A good tree for either landscape or Christmas trees, can be sheared as desired.

	Per 100	Per 1000
WHITE SPRUCE 3-2, 4 to 8 ins.	6.00	45.00
NORWAY PINE 2-0, bed run	5.00	30.00
BANKS PINE 2-0, bed run	4.00	20.00
AMERICAN ARBORVITAE 2-2, 4 to 8 ins.	6.00	40.00
AMERICAN ARBORVITAE 2-0, 2 to 6 ins.	4.00	20.00
DOUGLAS FIR (taxifolia glanca) 2-2, 6 to 10 ins.	9.00	75.00
DOUGLAS FIR 2-0, 2-6 ins. (taxifolia glanca)	4.00	25.00
DOUGLAS FIR 3-0, 3 to 6 ins. (Snowy Mountain variety)	6.00	35.00

WHITE PINE



G. WHITE PINE 2-2, 3 to 8 ins.

per 100

\$10.00

per 1000

85.00

White Pine, one of our native Conifers, is a fine timber tree and is also used in landscaping to some extent.

Some of the finest Pine timber ever cut was the White Pine of Northern Michigan.

As the above illustration indicates, these are healthy plants of good quality.

TERMS

Cash with order please; or 25% deposit, balance before shipment.

25 at 100 rate, 250 at 1000 rate.

No fewer than 50 of any seedlings; all transplant orders must be in multiples of 10.

Minimum order \$10.00.

Packing cost included in all prices quoted.

All shipments by Express Collect or Parcel Post unless otherwise requested.

Quantity prices apply to single items only, in one shipment.

Our inventory is based on careful estimates; in seedlings, typical cross sections are dug and counted. Orders will be accepted only within conservative estimates and subject to losses beyond our control.

Samples on request.

DWARF MONTANA MUGHO PINE 2-2, bed run.

per 100

\$ 10.00

per 1000

80.00

About 50% of these have a 4 to 6 inch spread with some smaller and a few larger.

SPRING SHIPPING

Spring shipping will begin as soon as the ground thaws to permit digging. Most years that occurs between April 1st and 15th; in an unusual season, as early as March 15; and we cannot foretell the time.

This year we have doubled our facilities for digging and shipping.

It is our purpose to fit our shipping schedule as well as we can to the requirements of our customers. Every possible effort will be made to meet promised shipping dates. An unexpected freeze-up or long hard rains will sometimes upset our time schedule.

WE INVITE YOU

You are invited to visit our nursery at any time.

Plan, if possible, to include a visit here in one of your trips this summer. Harbor Springs is a beautiful resort town on Lake Michigan, near the north end of U.S. 131 and is 33 miles south of the tip of the lower peninsula of Michigan.

Seeing the trees growing in the beds and seeing sample trees dug from any beds tells you so much more than can be told by picture or description. And we'd be glad to have you see it as others have.

Whether you operate a nursery or grow Christmas trees or both, we would particularly like to have you see sample trees dug from any spots you choose.

ONLY RIGA STOCK

(continued from page 1.)

The 1-3 in. size is entirely practical for field hand planting. Our customers report excellent survival, in fact near 100% after allowing for 4% excess count which we put in all seedling packing. The cost of the smaller trees is only 50% of the price of the larger size, resulting in less cost.

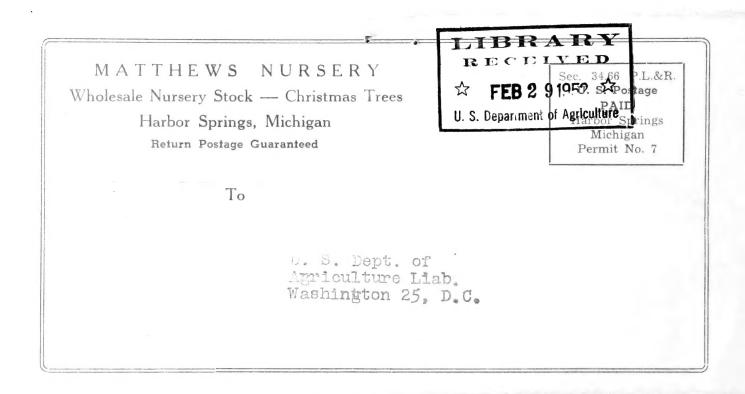
NEXT YEAR

Our stock for Fall 1952 and Spring 1953 will include the following. Scotch Pine two year seedlings from the best known seed sources selected for color, straightness of stem, and other desirable characteristics.

Also, Austrian Pine, Norway Pine, Douglas Fir and Colorado Blue Spruce in Seedling sizes.

We will have an excellent stock of Colorado Blue Spruce transplants.

All of the above will be available in large quantities.



The illustrations are from photographs of the stock offered for sale in this list.

All items advertised were raised in our Nursery. It is healthy, well rooted, inspected stock ready for further profitable growing in your nursery; or, in some varieties, for the field growing of better quality Christmas Trees.

If convenient, we would like to have you visit our nursery and see our stock.
